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**GAQM**

**CBAF-001**

*Certified Business Analyst Foundation 2025*



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### Question: 555

What is the primary focus of a Business Analyst when conducting a root cause analysis in a business problem-solving context?

- A. To implement immediate solutions without thorough investigation.
- B. To document all possible solutions, regardless of feasibility.
- C. To gather stakeholder opinions on the problem.
- D. To identify the underlying issues that contribute to a problem, rather than addressing symptoms.

Answer: D

Explanation: The primary focus of a root cause analysis is to identify the underlying issues contributing to a problem, allowing for more effective and sustainable solutions that address the root of the issue rather than just its symptoms.

### Question: 556

During a requirements review session, a stakeholder expresses confusion about a specific requirement that seems clear to others. What is the best way to address this confusion?

- A. Explain the requirement in more detail to the confused stakeholder
- B. Ask the other stakeholders for their interpretation
- C. Rephrase the requirement to clarify its intent for everyone
- D. Dismiss the confusion as a misunderstanding

Answer: C

Explanation: Rephrasing the requirement ensures that all stakeholders have a shared understanding, fostering clarity and collaboration in the requirements process.

**Question: 557**

When conducting stakeholder analysis, which of the following factors is most critical for determining the level of influence a stakeholder has on project outcomes?

- A. The stakeholder's level of interest in the project.
- B. The stakeholder's communication style.
- C. The stakeholder's previous experience with similar projects.
- D. The stakeholder's formal authority or position within the organization.

Answer: D

Explanation: The stakeholder's formal authority or position is the most critical factor in determining their influence on project outcomes, as it directly affects their ability to make decisions and allocate resources.

**Question: 558**

In the context of requirements management, which approach is most beneficial for handling changes in requirements during the development phase?

- A. Agile sprints
- B. Change control board

- C. Waterfall model
- D. Risk management plan

Answer: B

Explanation: A change control board is specifically designed to evaluate and approve changes to requirements, ensuring that all changes are managed systematically and do not derail the project.

**Question: 559**

During requirements elicitation, you notice that a stakeholder is reluctant to share their insights. What is the most effective way to encourage their participation?

- A. Directly ask them for their opinions in front of the group
- B. Schedule a private follow-up meeting with them
- C. Ignore their reluctance and focus on other stakeholders
- D. Offer incentives for their participation

Answer: B

Explanation: A private follow-up meeting provides a comfortable environment for the stakeholder to express their views without the pressure of a group setting, encouraging open communication.

**Question: 560**

During a business process analysis, a stakeholder expresses concerns about the

impact of changes on their department. What approach should the business analyst take to address these concerns constructively?

- A. Involve the stakeholder in developing the solution to their concerns
- B. Schedule a one-on-one meeting to discuss the stakeholder's specific issues
- C. Prepare a formal report addressing the concerns without further discussion
- D. Dismiss the concerns as irrelevant to the analysis

Answer: A

Explanation: Involving the stakeholder in developing the solution encourages collaboration and helps address their concerns directly, ensuring they feel heard and valued in the process.

### Question: 561

What role does "business process reengineering" (BPR) play in organizational change, and how does it differ from incremental improvement strategies?

- A. BPR focuses on minor adjustments to existing processes, while incremental strategies seek to redesign processes from scratch.
- B. BPR involves radical changes to processes and organizational structures to achieve significant improvements, whereas incremental strategies aim for gradual enhancements.
- C. BPR is only relevant for large organizations, while incremental strategies apply to small businesses.
- D. BPR eliminates the need for stakeholder involvement in process design.

Answer: B

Explanation: Business process reengineering emphasizes radical redesign of



processes to achieve dramatic improvements in performance, contrasting with incremental improvement strategies that focus on small, continuous enhancements.

**Question: 562**

A key stakeholder insists on adding a requirement that significantly alters the project scope after the requirements have been frozen. What is your best course of action to manage this situation effectively?

- A. Immediately add the requirement to the project scope
- B. Reject the requirement outright to keep the project on track
- C. Explain the implications of scope changes and suggest a change request process
- D. Document the requirement and inform the project manager without further discussion

Answer: C

Explanation: Explaining the implications and suggesting a formal change request process helps manage stakeholder expectations and maintains control over the project's scope.

**Question: 563**

A telecommunications company is analyzing the impact of introducing a new pricing model for its services. The business analyst needs to assess both short-term and long-term effects on customer retention. Which method would be most suitable for this analysis?

- A. Focus group discussions.
- B. Regression analysis.
- C. A/B testing.
- D. Historical data analysis.

Answer: B

Explanation: Regression analysis is suitable for assessing the impact of the new pricing model on customer retention by identifying correlations and predicting outcomes based on historical data.

**Question: 564**

In GAQP analysis, which of the following is considered a significant challenge when attempting to align project goals with stakeholder expectations?

- A. Overemphasis on quantitative data
- B. Rigid adherence to project timelines
- C. Excessive focus on internal processes
- D. Lack of communication and engagement with stakeholders

Answer: D

Explanation: Lack of communication and engagement with stakeholders poses a significant challenge in aligning project goals with expectations, as it can lead to misunderstandings and unmet needs.

**Question: 565**

During a performance monitoring review, a business analyst discovers that their deliverables have consistently missed deadlines. What is the most effective strategy to address this issue moving forward?

- A. Increase work hours for the team
- B. Reevaluate and adjust project timelines based on past performance
- C. Implement a more rigorous tracking system for deadlines
- D. Conduct a team meeting to discuss the issues openly

Answer: B

Explanation: Reevaluating and adjusting project timelines based on past performance allows the analyst to set realistic expectations and improve the likelihood of meeting future deadlines, rather than simply increasing pressure on the team.

### Question: 566

When communicating project risks to stakeholders, which of the following approaches is most effective for ensuring their understanding and engagement?

- A. Using a risk matrix to visualize potential impacts and likelihoods
- B. Presenting a detailed risk analysis without context
- C. Avoiding discussions about risks to maintain a positive outlook
- D. Focusing solely on high-level risks without details

Answer: A

Explanation: Using a risk matrix to visualize potential impacts and likelihoods helps stakeholders understand the severity of risks and fosters informed



discussions about mitigation strategies.

**Question: 567**

While reviewing the requirements documentation, you notice that several requirements are vague and lack clarity. What is the best method to ensure that they are well-understood by the development team?

- A. Rewrite the requirements in simpler language
- B. Conduct a peer review with other business analysts
- C. Arrange a clarification session with stakeholders to refine the requirements
- D. Leave the requirements as is, assuming the team will interpret them correctly

Answer: C

Explanation: A clarification session with stakeholders ensures that all parties agree on the requirements, reducing ambiguity and improving understanding for the development team.

**Question: 568**

When developing a communication plan for a project, which of the following elements is most critical to ensure effective information dissemination among stakeholders?

- A. The frequency of communication.
- B. The medium of communication (e.g., email, meetings).
- C. The list of stakeholders involved in the communication process.

D. The clarity of the messages being communicated.

Answer: D

Explanation: The clarity of the messages being communicated is critical for effective information dissemination, as it ensures that stakeholders understand the content and context of the information shared.

### Question: 569

In a scenario where a business analyst is involved in the validation of a solution, which approach would best ensure that the solution's functionality aligns with user needs and expectations?

- A. Engaging a diverse group of users for comprehensive feedback during testing
- B. Implementing the solution without further testing
- C. Conducting interviews with a subset of end-users only
- D. Relying on the development team's assessment of the solution

Answer: A

Explanation: Engaging a diverse group of users for comprehensive feedback during testing ensures that various perspectives are considered, resulting in a more thorough validation process that aligns the solution with user needs.

### Question: 570

When prioritizing requirements, which of the following factors should be least

considered?

- A. Technical feasibility
- B. Stakeholder urgency
- C. Historical data from past projects
- D. Personal preferences of the project manager

Answer: D

Explanation: Personal preferences of the project manager should not influence prioritization; decisions should be based on objective criteria such as business value and stakeholder needs.

**Question: 571**

In the context of business process reengineering, which of the following is the most critical factor that should be considered to ensure successful transformation?

- A. The availability of advanced technology.
- B. Employee resistance and cultural implications.
- C. A detailed project timeline.
- D. Cost reduction strategies.

Answer: B

Explanation: Employee resistance and cultural implications are critical factors in business process reengineering, as addressing these elements is essential for fostering acceptance and ensuring successful transformation within the organization.

### Question: 572

In a scenario where a business analyst is tasked with improving supplier performance, which of the following metrics would be most useful to track over time?

- A. The percentage of orders delivered on time and in full
- B. The number of complaints received from the project team
- C. The total number of suppliers engaged in the project
- D. The average cost of goods purchased from suppliers

Answer: A

Explanation: Tracking the percentage of orders delivered on time and in full provides a clear indication of supplier reliability and performance, crucial for continuous improvement.

### Question: 573

While evaluating a proposed solution, a business analyst is presented with conflicting feedback from different stakeholders. How should the analyst approach this situation to ensure a balanced assessment?

- A. Prioritize feedback from the most senior stakeholders
- B. Facilitate a workshop to gather consensus among stakeholders
- C. Disregard conflicting feedback and proceed with the analysis
- D. Document all feedback without further investigation

Answer: B

Explanation: Facilitating a workshop to gather consensus among stakeholders enables collaboration and helps reconcile conflicting feedback, ensuring that the final assessment reflects a comprehensive understanding of all perspectives.





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